

# Ability Financial Exchange

Maintain inventory in QuickBooks Desktop and connect QuickBooks Point of Sale for retail needs.



# Benefits

Real-Time, Two-way Sync between QuickBooks Enterprise and POS

Manage (Add/Receive/Adjust) Inventory in QuickBooks

Enterprise Sync Sales/Work Orders from POS to QuickBooks Enterprise

Connect Multiple POS Locations – Retail, Warehouse, Vehicles

Run Reports in Real-Time in QuickBooks Enterprise

Assembly Items can be built in Enterprise and then synced to POS as an Item

Sync Account Balances from POS to QuickBooks & QuickBooks to POS

# Buyers Persona

Small to medium businesses that maintain/manage customers, vendors, control inventory in QuickBooks and also have a retail need.

- ✓ SMBs who currently manage the same inventory in QB and QBPOS
- ✓ SMBs who currently use QB and have a need to add QBPOS
- ✓ SMBs expanding beyond the 20 store QBPOS limit
- ✓ SMBs who need better inventory management/reporting than POS provides
- ✓ SMBs who are in the service industries - Contractors, HVAC, Plumbing, Locksmiths, Landscape, Manufacturing

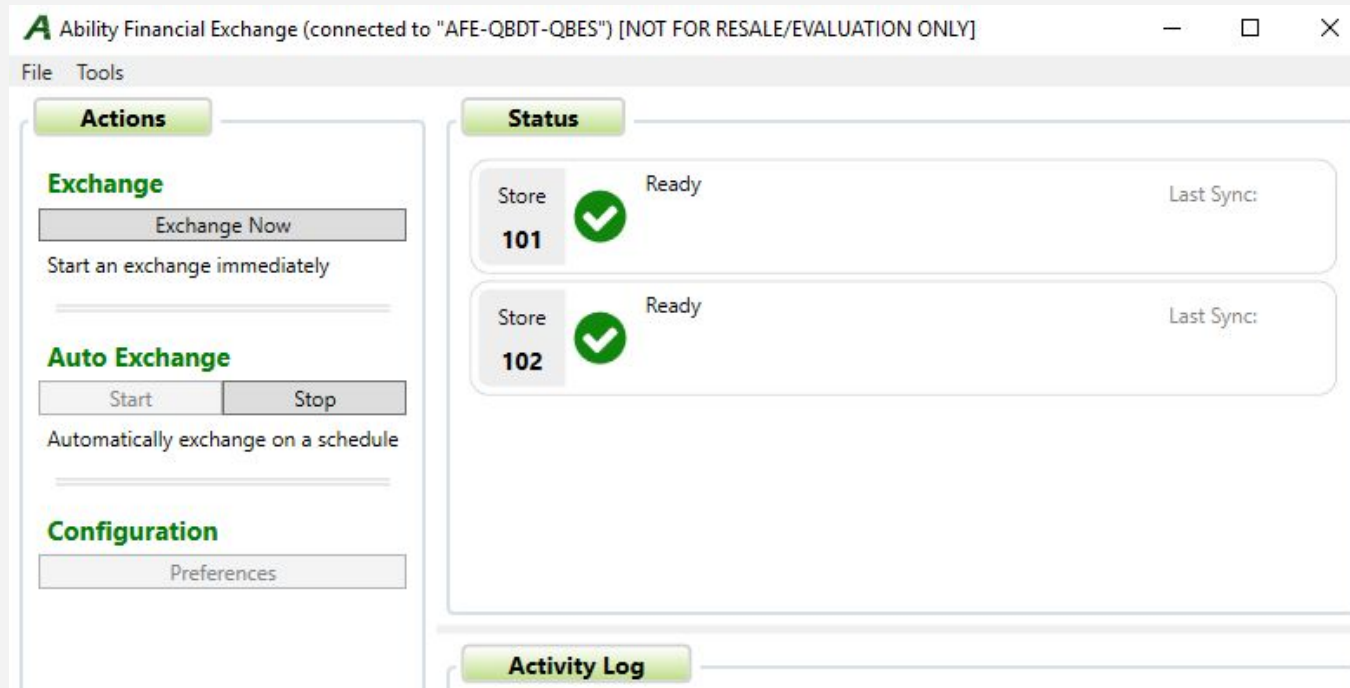
# Features

Feature	Description
Automatic Exchange Interval	Select data exchange interval: 1, 5, 10, 15, 30, 60 minute intervals.
QBPOS Version Support	Supports mismatched versions. Stores can be on different versions (V11 through V18).
Maximum Number of Stores	Unlimited number of remote locations.
Unique Document Numbering	Unique document numbering can be automatically assigned to each store.
Sales Tax	Sales Tax is configured in QuickBooks. Each store has a designated default tax location. This eliminates issues with non-taxable/exempt reporting.
Financial Detail	Full - One-to-one syncing. Each transaction in POS equals one transaction in QB. All details are preserved as if the transaction had been directly created in QB.
Control Inventory in QuickBooks	Uses QuickBooks Item list. With QBES Platinum, multiple locations are tracked with QB and synced to each store appropriately.
Item List	Syncs between Stores.
Customer List	Fully automatic with correct balances syncing to all stores.
Pricing	Pricing is handled within QBES. Pricing changes are near-instant with Real Time Sync setting choice of 1 minute.
Price Levels *NEW*	Map QB Price Level to a QBPOS Price Level. (5 Levels)
Sync Sales Orders	Sales orders can be configured to sync between QB and desired store(s), or a sales order can sync to all stores. Sales Orders, Work Orders, and Layaways are supported.
Units of Measure	Units of measure will sync from QB to POS
QuickBooks Account Mapping	Select default QuickBooks accounts for mapping QuickBooks Point of Sale information. Including sun accounts.
Reporting	Reporting is done in QB. Reporting can still be run in POS, but will be missing data that was not entered directly in the POS file.

# Workflows

Workflow	Description
Purchase Orders	<p>Purchase orders can be created in QB or POS.</p> <p><b>Coming Soon:</b> Purchase order sync between QB and POS store.</p>
Receiving	<p>Receiving can be done in QB or POS.</p> <p>AFE creates a detailed item receipt/bill in QB.</p> <p>Receiving errors can be corrected in QB instead of reversing and re-entering vouchers in POS.</p>
Quantity Adjustment	<p>Quantity adjustments can be entered in POS or QB.</p>
Cost Adjustment	<p>Enter a cost adjustment in QB instead <b>or</b> correct the original Item Receipt/Bill that has invalid pricing.</p>
Physical Inventory	<p>Quantity adjustments can be entered in POS or QB.</p>
Assembly Items	<p><b>POS Assembly items are not supported currently.</b></p> <p>QB assembly items can be built normally in QB.</p> <p>QB assembly items then sync to POS as regular items and can be sold.</p>

# Dashboard



Review status of stores, last sync, and your central hub for configuring & updating preferences.

# Configurations General

Select **Automatic Exchange Interval**  
1, 5, 10, 15, 30, 60 minute intervals.

Select desired **Sales Order Syncing**.

- Do Not Sync Sales Orders
- Sync Sales Orders by Class
- Sync All Sales Orders to All Stores

Select **Template Name** and Type to Sync.

- Sales Order
- Layaway
- Work Order

Settings

General Company Preferences Store Setup Store Preferences About Advanced

Automatic Exchange Interval (minutes): 1

Sync Sales Orders:

- ☐ Do not sync Sales Orders
- ☐ Sync Sales Orders by Class
- ☒ Sync all Sales Orders to all stores

Template Name	POS Order Type
Copy of: Retail Sales Order	DoNotSync
Custom Sales Order	DoNotSync
Intuit S.O. Packing Slip	DoNotSync
Intuit S.O. Pick List	DoNotSync
Layaway Sales Order	DoNotSync
Retail Sales Order	DoNotSync
Sales Order with Rep	DoNotSync
Standard Work Order	DoNotSync

Save Cancel

# Configurations

## Company Preferences - General

Enable options and features in Ability Financial Exchange to be used with QuickBooks Point of Sale.

### Options

Enable to log user out of QBPOS after each sale.

Select **Customer Order Types** to use

- Sales Order
- Layaway
- Work Order

### Select Sync Options

- Customer List Two-Way Sync
- Item List Two-Way Sync
- Vendor List Two-Way Sync

The screenshot shows the 'Settings' window with the 'Company Preferences' tab selected. The 'General' section is active, displaying the following options:

- Options:** ☐ Log User Out After Each Sale
- Select features to use:**
  - ☒ Use Sales Orders
  - ☒ Use Layaways
  - ☒ Use Work Orders
- Sync Options:**

Enable two-way syncing to update QB with changes made in QBPOS.

  - ☒ Customer List Two-Way Sync
  - ☒ Item List Two-Way Sync
  - ☒ Vendor List Two-Way Sync

At the bottom right, there are 'Save' and 'Cancel' buttons.



# Configurations

## Company Preferences - Sales

The screenshot shows the 'Settings' window with the 'Company Preferences' tab selected. The 'Sales' sub-tab is active. The left sidebar lists various settings categories: General, Sales, Cash Drawer, Discounts, Receipt Message, Customers, and Pricing. The main content area is divided into two sections: 'Options' and 'Select features to use'. The 'Options' section contains a checkbox for 'Log User Out After Each Sale'. The 'Select features to use' section contains three checkboxes: 'Use Sales Orders' (checked), 'Use Layaways', and 'Use Work Orders'. At the bottom of the window are 'Save' and 'Cancel' buttons. Two green arrows point from the explanatory text on the right to the 'Options' and 'Select features to use' sections.

Settings

General Company Preferences Stores About Advanced

General

Sales

Cash Drawer

Discounts

Receipt Message

Customers

Pricing

Options

☐ Log User Out After Each Sale

Select features to use

☒ Use Sales Orders

☐ Use Layaways

☐ Use Work Orders

Save Cancel

Enable Options and Features to be used.

### Options

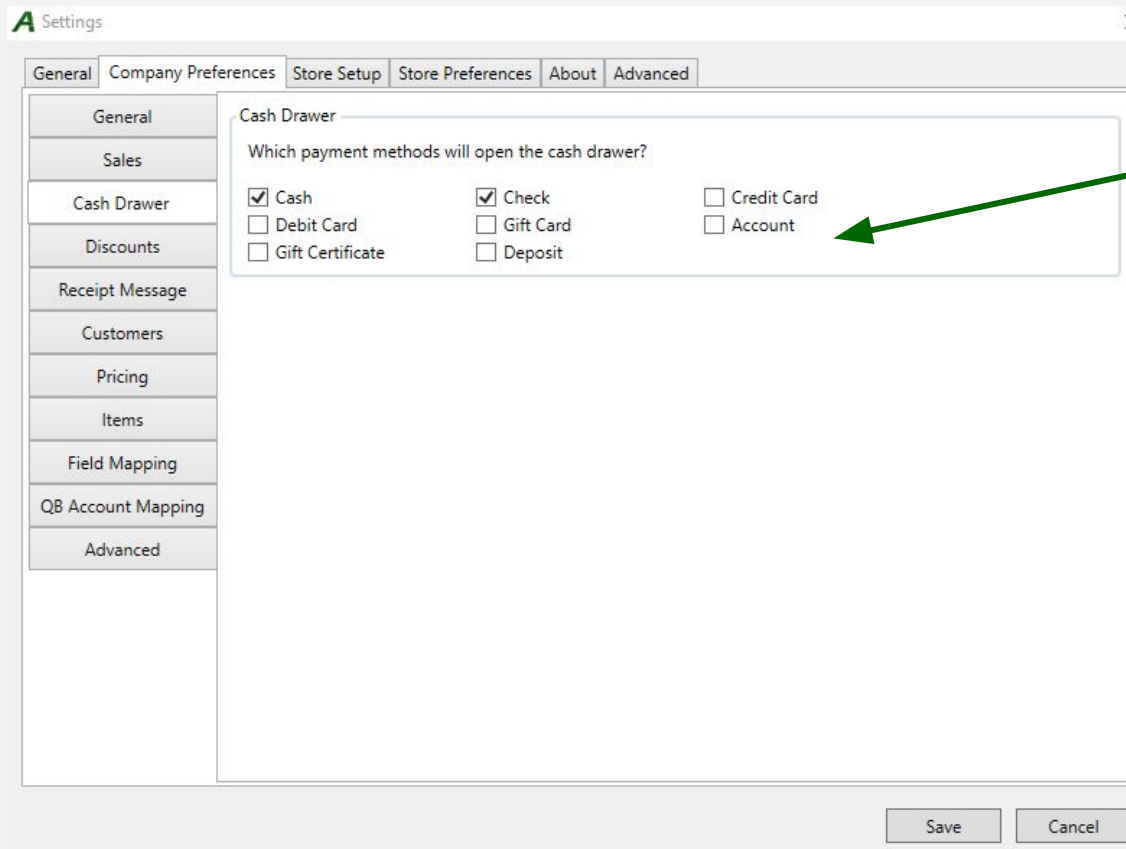
Enable to log user out of QBPOS after each sale.

Select **Customer Order Types** to use:

- Sales Order
- Layaway
- Work Order

# Configurations

## Company Preferences - Cash Drawer



The screenshot shows a software window titled 'Settings' with a close button (X) in the top right corner. The window has a tabbed interface with the following tabs: 'General', 'Company Preferences' (selected), 'Store Setup', 'Store Preferences', 'About', and 'Advanced'. On the left side, there is a vertical list of settings categories: 'General', 'Sales', 'Cash Drawer' (selected), 'Discounts', 'Receipt Message', 'Customers', 'Pricing', 'Items', 'Field Mapping', 'QB Account Mapping', and 'Advanced'. The main content area is titled 'Cash Drawer' and contains the question 'Which payment methods will open the cash drawer?'. Below this question are nine checkboxes arranged in three columns: 

- Column 1: ☒ Cash, ☐ Debit Card, ☐ Gift Certificate
- Column 2: ☒ Check, ☐ Gift Card, ☐ Deposit
- Column 3: ☐ Credit Card, ☐ Account

 A green arrow points from the text 'Select payment methods that will open the cash drawer.' to the 'Account' checkbox. At the bottom right of the window are two buttons: 'Save' and 'Cancel'.

Select payment methods that will open the cash drawer.

**\*Global Setting**

# Configurations

## Company Preferences - Discounts

The screenshot shows a software settings window titled 'Settings' with a close button (X) in the top right corner. The 'Company Preferences' tab is selected, and the 'Discounts' section is highlighted in the left sidebar. The main content area shows a checkbox labeled 'Require a discount reason for manual discounts' under the heading 'Manual Item Discount Reason'. A green arrow points to this checkbox. At the bottom of the window are 'Save' and 'Cancel' buttons.

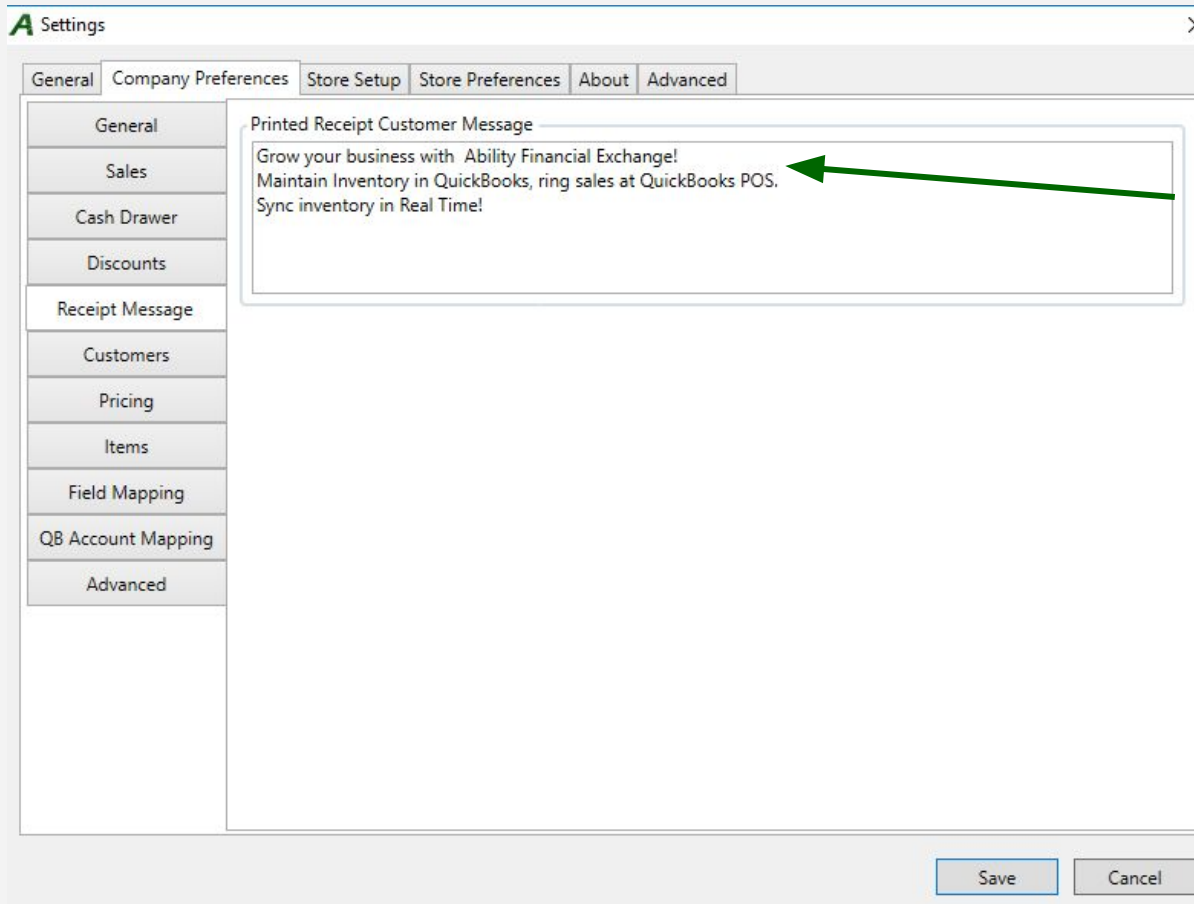
General	Company Preferences	Store Setup	Store Preferences	About	Advanced
General	Sales	Cash Drawer	Discounts	Receipt Message	Customers
Pricing	Items	Field Mapping	QB Account Mapping	Advanced	

Enable to require a reason for a discount.

**\*Global Setting**

# Configurations

## Company Preferences - Receipt Message



The screenshot shows a 'Settings' window with a sidebar on the left containing the following menu items: General, Company Preferences, Store Setup, Store Preferences, About, and Advanced. The 'Company Preferences' tab is active, and within it, the 'Receipt Message' section is selected. The main area displays a text box titled 'Printed Receipt Customer Message' containing the text: 'Grow your business with Ability Financial Exchange!', 'Maintain Inventory in QuickBooks, ring sales at QuickBooks POS.', and 'Sync inventory in Real Time!'. A green arrow points to this text box. At the bottom right of the window are 'Save' and 'Cancel' buttons.

Enter your text to be printed on the customer's receipt.

**\*Global Setting**

# Configurations

## Company Preferences - Customer Tracking

The screenshot shows a software settings window titled 'Settings' with a close button (X) in the top right corner. The 'Company Preferences' tab is selected, and the 'Customer Tracking' section is active. A green arrow points to the checkbox labeled 'Require a customer entry on all receipts', which is currently unchecked. The left sidebar contains a list of settings categories: General, Sales, Cash Drawer, Discounts, Receipt Message, Customers, Pricing, Items, Field Mapping, QB Account Mapping, and Advanced. At the bottom of the window are 'Save' and 'Cancel' buttons.

General	Company Preferences	Store Setup	Store Preferences	About	Advanced
General	Customer Tracking				
Sales	<input type="checkbox"/> Require a customer entry on all receipts				
Cash Drawer					
Discounts					
Receipt Message					
Customers					
Pricing					
Items					
Field Mapping					
QB Account Mapping					
Advanced					

Enable to require a customer name for receipts.

**\*Global Setting**

# Configurations

## Company Preferences - Price Levels

**Settings**

General | **Company Preferences** | Stores | About | Advanced

**General**

**Sales**

Cash Drawer

Discounts

Receipt Message

Customers

**Pricing**

**Price Level Mapping**

QBPOS supports 5 price levels. Select the desired QB price level to map to each Q.

POS Price Level	QB Price Level
1	Regular Price
2	AFE Retail
3	AFE Wholesale
4	Regular Price
5	Regular Price

**Default Price Level**

Select the price level that should be used by default on new sales receipts and cus

1 - Regular Price

Save Cancel

Create Price Levels in QuickBooks and map the levels to use with QuickBooks Point of Sale.

Price Level List	
NAME	
AFE Retail	
AFE Wholesale	

Assign Customer Price Level to customer in QuickBooks

**Edit Customer**

CUSTOMER NAME: **Scott Jones**

CURRENT BALANCE: 37.19

How do I adjust the current balance?

**Address Info**

ACCOUNT NO. CREDIT LIMIT: 0.00

**Payment Settings**

PAYMENT TERMS PRICE LEVEL: **AFE Wholesale**

Set the default QuickBooks Point of Sale Price Level.

AFE Supports 5 Price Levels

**\*Global Setting**

# Configurations

## Company Preferences - Field Mapping

The screenshot shows the 'Settings' window with the 'Company Preferences' tab selected. The 'Field Mapping' section is active, displaying a table for mapping POS fields to QB custom fields. A green arrow points to the 'Custom Label' column.

POS Field	Use	QB Custom Field	Custom Label
Vendor Custom Field 3	<input type="checkbox"/>		Custom 3
Vendor Custom Field 4	<input type="checkbox"/>		Custom 4
Vendor Custom Field 5	<input type="checkbox"/>		Custom 5
Vendor Custom Field 6	<input type="checkbox"/>		Custom 6
Vendor Custom Field 7	<input type="checkbox"/>		Custom 7
Employee Custom Field 1	<input type="checkbox"/>		Custom 1
Employee Custom Field 2	<input type="checkbox"/>		Custom 2
Employee Custom Field 3	<input type="checkbox"/>		Custom 3
Employee Custom Field 4	<input type="checkbox"/>		Custom 4
Employee Custom Field 5	<input type="checkbox"/>		Custom 5
Employee Custom Field 6	<input type="checkbox"/>		Custom 6
Employee Custom Field 7	<input type="checkbox"/>		Custom 7
Inventory Custom Field 1	<input type="checkbox"/>		Custom 1
Inventory Custom Field 2	<input type="checkbox"/>		Custom 2
Inventory Custom Field 3	<input type="checkbox"/>		Custom 3
Inventory Custom Field 4	<input type="checkbox"/>		Custom 4
Inventory Custom Field 5	<input type="checkbox"/>		Custom 5

Buttons: Save, Cancel

Custom Fields

Requires QuickBooks Point of Sale Pro or Multi-Store.

Map custom fields to sync from QuickBooks to QuickBooks Point of Sale.

The number of custom fields depends on the version of QuickBooks.

# Configurations

## Company Preferences - QB Account Mapping

**A Settings** [X]

General Company Preferences Store Setup Store Preferences About Advanced

General	Purpose	QB Account
Sales	Accounts Payable	Accounts Payable
Cash Drawer	Accounts Receivable	Accounts Receivable:POS Accounts Receivable
Discounts	Cash Drawer Payouts	Misc Expense
Receipt Message	Cash in Drawer	Cash in Drawer:POS Cash
Customers	Check Refunds	North Canton Bank:POS Check Refund
Pricing	Customer Deposits	Customer Deposits:POS Customer Liability
Items	Inventory Asset	Inventory Asset
Field Mapping	Cost of Goods Sold	Cost of Goods Sold
QB Account Mapping	Item Expense	Misc Expense:POS Expense
Advanced	Item Income	Merchandise Sales
	Sales Discounts	Sales Discounts:POS Discounts
	Gift Cards Outstanding	
	Gift Certificates Outstanding	Gift Certificates Outstanding:POS Gift Certs Outstan
	Inventory Adjustments	POS Adj
	Misc. Item Income	
	Reward Redemptions	
	Shipping Income	POS Shipping
	Tips	

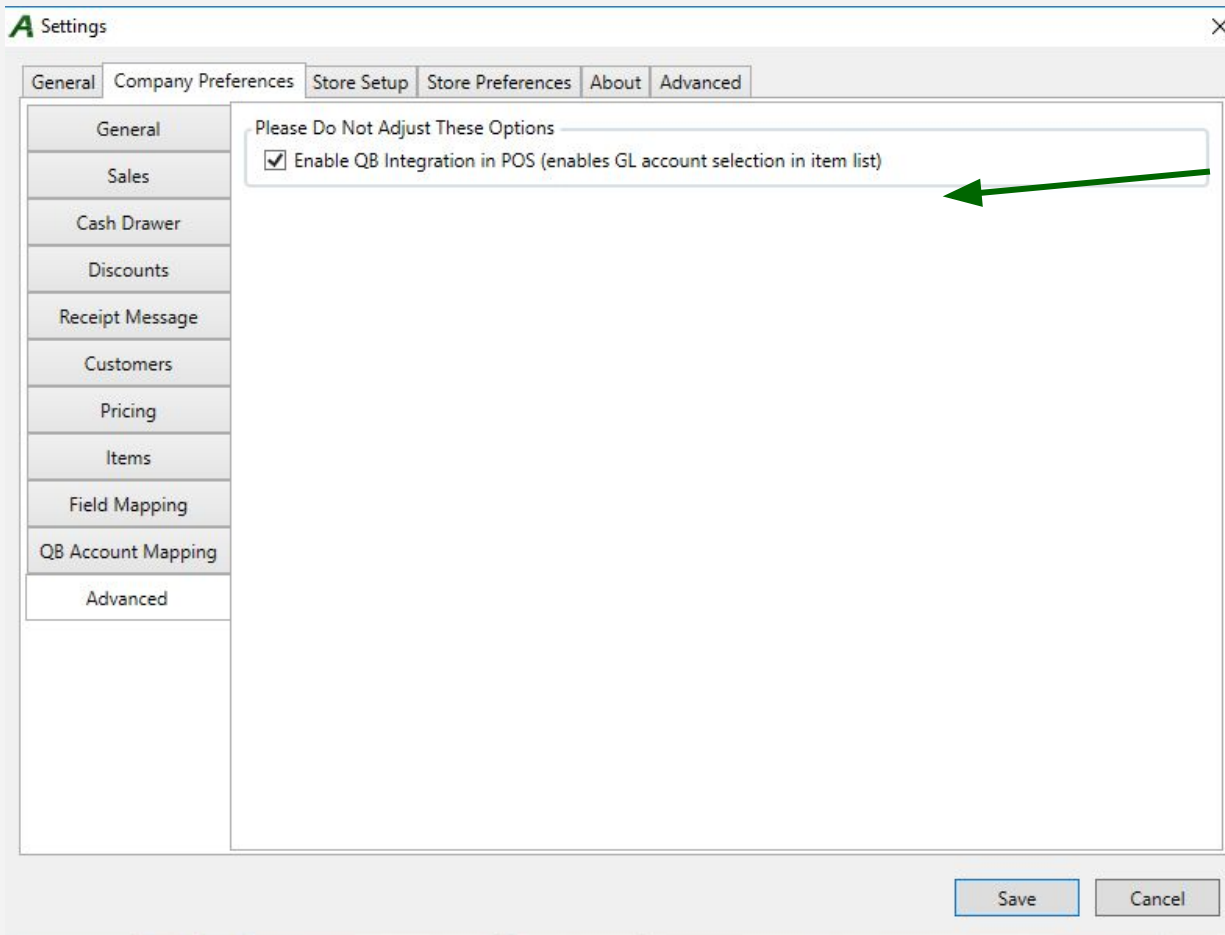
Save Cancel

Customize the default account mapping.



# Configurations

## Company Preferences - Advanced



Settings

General Company Preferences Store Setup Store Preferences About Advanced

General

Sales

Cash Drawer

Discounts

Receipt Message

Customers

Pricing

Items

Field Mapping

QB Account Mapping

Advanced

Please Do Not Adjust These Options

☒ Enable QB Integration in POS (enables GL account selection in item list)

Save Cancel

### Advanced Setting

Enable this setting to be able to select the Income, Asset and Cost of Goods account when creating an item in QuickBooks Point of Sale.

# Configurations

## Store Setup

### Connection

Connect and configure your QuickBooks POS Store/Locations

Assign a Store ID = 3 Digit Chr

Hostname = Computer Name on Network/IP  
Address

Company File Name = QBPOS File Name

Active: True/False = Temporarily Disable Sync

Computer Name = Windows Computer Name

QBPOS Version = Select Version

### Options

Enable auto assign document numbers if  
you want to automatically assign unique  
numbers based on the store id.

### QB Mapping

Inventory Site = QBES Platinum Advanced Inv. Site

Tax Location = QB Sales Tax Item

Class = QB Class

### QBPOS Multi-Store Setting

Align Real Time Inventory Status for Remote  
Stores

Connect and/or  
Remove Stores

**Settings**

General Company Preferences **Store Setup** Store Preferences About Advanced

Store: 101 + -

**Connection**

Store ID: 101  
Hostname: lisa-lt  
Company File Name: afeQBTD1  
Active: True  
Computer Name: lisa-lt  
QBPOS Version: 18  
POS Status: Connected

**Options**

☒ Auto Assign Document Numbers

**Mapping**

Inventory Site: Location 1  
Tax Location: Location 1  
Class: Location 1

**Multi-Store Settings**

With QuickBooks Point of Sale Multi-Store, real-time inventory status can be displayed for remote stores. QBPOS numbers stores from 1 through 20; configure the stores here as they should appear within QBPOS at the currently selected store.

#	Store Selection
1	This Store
2	102 Clear
3	Clear
4	Clear
5	Clear

Save Cancel

# Configurations

## Store Preferences

**Settings**

General Company Preferences Store Setup Store Preferences About Advanced

Select Store

- 101
- 102

Receipt Header

Store Name	Ability Financial Exchange NW
Address	8310 Port Jackson Avenue NW
City, State, Zip	North Canton, Ohio 44720
Other Info 1	www.Ability Business.com
Other Info 2	330-644-4123
Other Info 3	

Save Cancel

Receipt Header

Enter Location or Store information that will be used on the receipt.

# Examples Sales Receipt

QuickBooks Point of Sale Receipt sent to QuickBooks as a Sales Receipt.

## QuickBooks POS v12

Customer Detail

**Scott Jones** Date 5/2/2018 Store 102  
3306444123 Sysadmin Station 1

Item #	Item Name	Qty	Price	Ext Price	Tax...
9	Dresser	1	500.00	500.00	Non-Tax

Promo Code: test

Tax Location: QB

Subtotal **\$500.00**  
Discount **(\$50.00)**  
Tax **\$0.00**  
Shipping **\$0.00**  
**Total \$450.00**

Cash ☒ Credit ☐ MasterCard Credit (\$450.00)

## QuickBooks

CUSTOMER: JOB **Scott Jones** [AFE Wholesale] CLASS **AFE12** TEMPLATE **Custom Sales ...**

### Sales Receipt

DATE **05/02/2018** SOLD TO **Scott Jones  
123 Street  
City, OH 44720**

SALE NO. **102000003**

CASH CHECK CREDIT DEBIT e-CHECK MORE

CHECK NO.

ITEM	DESCRIPTION	SITE	QTY	RATE	CLASS	AMOUNT	TAX
Dresser	Dresser	AFE12	1	500.00	AFE12	500.00	Non
POS D...	Discount		-1	50.00	AFE12	-50.00	Non
POS S...	Subtotal					450.00	
QB	Sales Tax			6.25%	AFE12	0.00	
POS S...	Subtotal					450.00	
POS M...	Credit MasterCard Payment				AFE12	-450.00	

TAX **POS Sales Tax** (0.0%) 0.00  
TOTAL 0.00

CUSTOMER MESSAGE

MEMO **POS Receipt #102000003** CUSTOMER TAX CODE **Tax**

# Examples

## Customer Balances

Fully automatic with correct balances  
syncing to all stores.

### QuickBooks

Customers & Jobs		Transactions
Active Customers		>
<input type="text"/>		<input type="text"/>
NAME	BALANCE TOTAL	ATTACH
♦ Jenny Jones	0.00	
♦ Scott Jones	37.19	

### QuickBooks POS v18

AFE POSv18 - QuickBooks Desktop Point of Sale 18.0 M				
File	Point of Sale	Customers	Inventory	Purchasing
Customer List				
I Want to... Search				
Company	Account Balance	Street	City	State
Scott Jones	37.19	123 Street	City	OH
Jenny Jones	0.00			

### QuickBooks POS v12

AFE POS12 - QuickBooks Point of Sale Desktop 12.0				
File	Point of Sale	Customers	Inventory	Purchasing
Customer List				
I Want to... Search Customer				
Company	Account Balance	Street	City	State
Scott Jones	37.19	123 Street	City	OH
Jenny Jones	0.00			

# Examples Price Level

## QuickBooks

### Customer Information

Company Name

Full Name **Scott Jones**

Price Level **AFE Wholesale**

Bill To **Scott Jones**  
123 Street  
City, OH 44720

## QuickBooks POS

Company

**Scott Jones**

☒ Track as Company

Customer ID

Alt. Phone

Alt. Contact

Customer Type

Tax Location

QB

☐ Tax-Exempt

Discount **AFE Wholesale**

Edit Discount

Accept Checks ☒

## QBPOS Sale Receipt

**Sales Receipt**

I Want to...  Scan or enter item information  Enter customer name or phone

**Scott Jones** 3306444123 123 Street, City, OH 44720 PO #

Item #	Item Name	Qty	Price	Ext Price	Tax...
9	Dresser	1	400.00	400.00	Non-Tax
Regular Price: 500.00					
<input type="button" value="Edit"/>	<input type="button" value="Return Item"/>	<input type="button" value="Qty/Price/Discount"/>		<input type="button" value="Qty+"/>	<input type="button" value="Qty-"/>
<input type="button" value="Remove"/>					

**Promo Code**

No. of Items Sold	1
Total Qty Sold	1
(AFE Wholesale) SubTotal	400.00
(QB) Tax	0.00
<b>Total</b>	<b>400.00</b>

**Amount Due 400.00**

# Requirements

- ✓ QB 2014 or later - Enterprise, Premier, Pro
- ✓ Dedicated QB Computer/License for sync to run 24/7
  - AFE does not need to run 24/7 - but it's a good idea
- ✓ **Multi-Store:** QBES with Advanced Inventory - for inventory site tracking per store
- ✓ **Multi-Store:** Dedicated VPN between QB Computer and each POS Store Server
- ✓ Available QuickBooks custom fields for QBPOS fields. Examples listed below.
  - Item Number
  - Department Name
  - Size
  - Attribute
  - ALU
  - Manufacturer
  - QuickPick Group
  - Other
- ✓ Intuit Payment Account for Payment Reconciliation